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1 UNITED STATES DISTRICT COURT
2 SOUTHERN DISTRICT OF NEW YORK

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3 EASTERN PROFIT CORPORATION
4 LIMITED,

Plaintiff,

5 v.

18 CV 2185 (LJL)

Telephone Conference

6 STRATEGIC VISION US LLC,

7 Defendant.

8 -----x

9 New York, N.Y.

October 5, 2020

1:00 p.m.

10
11 Before:

12 HON. LEWIS J. LIMAN,

13 District Judge

14 APPEARANCES

15 TROUTMAN PEPPER HAMILTON SANDERS LLP

Attorneys for Plaintiff

16 BY: JOANNA J. CLINE

CHRISTOPHER B. CHUFF

17 GRAVES GARRETT LLC

18 Attorneys for Defendant

19 BY: EDWARD DEAN GREIM

JENNIFER A. DONNELLI

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(The Court and all parties appearing telephonically)

THE COURT: Good afternoon. This is Judge Liman.

Who do we have on who will be speaking for Eastern?

MS. CLINE: This is Joanna Cline, your Honor.

THE COURT: Good afternoon, Ms. Cline.

And for Strategic?

MR. GREIM: Yes. You have Eddie Greim, your Honor.

THE COURT: Good afternoon, Mr. Greim.

MR. GREIM: Good afternoon.

THE COURT: The reason for this call is primarily for me to confer with the parties about whether we're going to go to have a jury trial in a couple of weeks. I want to hear from the parties on that. I can provide a little bit more information before I hear from you. That information is the following:

As I think I alluded to, the court here is doing a heroic job of trying to make sure that there are juries for cases that are ready for a jury trial, with preference given to criminal cases, and recognizing that there are a limited number of jurors for a variety of reasons.

The methodology the court has applied is it's giving preference to the criminal trials, for speedy trial and other reasons, over the civil trials. We get a date that is available to us, but it is subject to the criminal trials that may be ahead of us, not taking that date, so it's somewhat

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1 competitive to get a date. I've had to apply in advance to get
2 a date, but it is subject to criminal trials going first.

3 I've learned a little bit more information that I can
4 give you all.

5 The first is that if we were to get a jury, it would
6 probably be for October 25th, or 26th, or maybe 27th, so, in
7 other words, a couple of days earlier than I had scheduled
8 trial for.

9 The second thing that I have learned is that there are
10 a couple of criminal cases ahead of us in the queue. I've
11 heard from the judge handling one of those cases, who told me
12 that, as of right now, that case is scheduled to go forward, in
13 which case, I would not have a jury for you all. The criminal
14 cases, like civil cases, but maybe even more than civil cases,
15 do have a way of pleading. There are two other criminal cases
16 that are ahead of us. I've not heard from the judges on those
17 cases. Those cases may go away, in which case we would have a
18 jury ready to go, say, October 26th or 27th.

19 Unfortunately, I can't give the parties any more
20 certainty than that. I can tell the parties that if they
21 wanted to try this to the bench, then I could schedule a bench
22 trial, and we could do that remote, if the parties wanted, or
23 try to do that in person.

24 But let me hear from you, Ms. Cline, and then
25 Mr. Greim, about where things stand on your respective ends.

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1 MS. CLINE: Yes, your Honor.

2 So, mindful of the Court's admonition at our last
3 conference, the parties did confer, and I think we have
4 agreement on willingness to stipulate to proceed with the bench
5 trial.

6 On behalf of Eastern, though, our proposal would be --
7 let me take a step back. In our view, the resolution of some
8 of the outstanding MSJs could really focus the case, and, by
9 the same token, we think that if the case were to proceed to a
10 bench trial, because there are disputed issues of material
11 fact, it would make sense, in the interests of judicial
12 economy, to bifurcate the case. We really think Eastern's
13 declaratory judgment counts regarding whether the contract is
14 void and its related unjust enrichment claim could be held in a
15 pretty tight bench trial. We think we could get witnesses on
16 and off and probably dispose of that within a day. And, from
17 our perspective, if Eastern were to win those counts, the case
18 would be over. So we think it makes sense to sort of look at
19 that narrow issue before delving into the entirety of the case,
20 including Strategic's fraud claim.

21 I'll stop there. I can tell you that Mr. Greim does
22 not agree, and we can get into the specifics of why I think
23 bifurcation makes sense, but let me just stop there and see if
24 that answers your Honor's question.

25 THE COURT: It does. And before I turn to Mr. Greim,

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1 I can tell you that I'm prepared today, this afternoon, to rule
2 on the outstanding motion for summary judgment, which I will do
3 orally, and I will dictate the decision into the record after I
4 hear from Mr. Greim. Maybe that would give you all something
5 to discuss further, and maybe it might be beneficial for us to
6 get together one more time.

7 Mr. Greim, let me hear from you.

8 MR. GREIM: Sure, your Honor. This all may well be
9 mooted after we hear your decision on this, but our view is
10 that bifurcation probably doesn't make sense. Really, if you
11 kind of divide the case in half, on the one side, you've got
12 declaratory judgment and unjust enrichment. The declaratory
13 judgment doesn't really do a whole lot for Eastern Profit
14 unless they also go ahead and get the unjust enrichment, get an
15 order to get a million dollars back that way, but then that
16 raises all the big issues we have on the other side of the
17 case.

18 Likewise, even within declaratory judgment, we've got
19 disputes about the purpose of the agreement, which we believe
20 is the question under the Virginia statute. We also have an
21 in pari delicto with unclean hands defense, which you did not
22 see on summary judgment. You saw in pari delicto, you did not
23 see unclean hands, and those are going to bring in most of the
24 fraud evidence. And so, really, whatever legal theories you
25 use, we're pretty much going to see the same witnesses and the

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1 same evidence, it's just there's one way to deal with them, and
2 not really going the contract route and going in equity, and
3 then there's a way to deal with them going at law, by contract
4 and fraud, but it's the same people and the same evidence.

5 So, I probably already talked too much. I'm sure all
6 this will be moot in just a few minutes here, but that's why we
7 have a dispute on exactly how a bench trial would go, but I
8 think that's all that makes sense to say right now.

9 THE COURT: All right.

10 Well, let me give you my decision on the outstanding
11 motions for summary judgment, and then we can talk about where
12 we go from there.

13 I'm not going to hide the punch line. The punch line
14 is: I think I've now considered all of the motions for summary
15 judgment, and I'm going to deny each of them finding that
16 they're triable issues of fact. The parties will warn me
17 whether I've missed a motion for summary judgment, but let me
18 go through that.

19 The parties present a series of issues for me to
20 decide on a motion for summary judgment.

21 First, Eastern seeks summary judgment on its claim for
22 declaratory relief that the research agreement was never a
23 valid contract on the theory that it was illegal under the
24 Virginia Private Security Services Statute because Strategic
25 was not licensed to provide private investigation services.

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1 Strategic makes a cross-motion for summary judgment, arguing
2 that the contract is valid as a matter of law. Strategic
3 argues that the contract was not for private investigation
4 services as defined in the statute, and that, even if it were,
5 the contract would nonetheless still be valid.

6 I deny both motions. There are genuine issues of
7 material fact.

8 Virginia law applies to the question of whether the
9 contract can be enforced because the research agreement was
10 negotiated, drafted, signed, and performed in the State of
11 Virginia. The Virginia Private Security Services Statute
12 states, in relevant part, that, "No person shall engage in the
13 private security services business or solicit private
14 securities business in the Commonwealth without having obtained
15 a license from the department."

16 The statute defines the "private security services
17 business" as "any person engaged in the business of providing,
18 or who undertakes to provide...private investigators...to
19 another person under contract, express or implied." And I can
20 give you some ellipses as I quoted the statute.

21 A private investigator is defined elsewhere in the
22 statute, in part, as, "any individual who engages in the
23 business of, or accepts employment to make, investigation to
24 obtain information on (i) crimes or civil wrongs." The statute
25 goes on to state other definitions of private investigator.

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1 I agree with Strategic that reading the statute as a
2 whole, it is intended to regulate entities engaged in quasi-law
3 enforcement activity. Eastern points to the language in the
4 research agreement, stating that the purpose of the research
5 conducted by Strategic was to "prevent crime or other harm to
6 innocent people." It also points to record evidence that goes
7 to show that Strategic, at various times, characterized the
8 activities that it performed for Eastern as investigations and
9 that Strategic surveilled individuals chosen by Eastern by
10 watching them, listening, seeing what they are talking about,
11 and taking photographs of them, activities that are
12 characteristic of law enforcement.

13 For its part, Strategic points to the language of the
14 research agreement that it was retained to perform business
15 research, reporting, documentation, and other consulting
16 services, none of which require licensure under the Private
17 Security Services Statute. That's the argument.

18 It also relies on testimony from Mr. Guo that his
19 objective was a political one to oust the Chinese Communist
20 Party by publicizing information on official corruption, which
21 he viewed as crimes against the Chinese people, democracy, and
22 the rule of law. According to Strategic, Eastern's focus was
23 not on an actual crime or specific victim or person, but a
24 wholesale political attack on the Chinese regime, and the focus
25 was not on the legal system or law enforcement, per se, but on

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1 politics and publicity.

2 Strategic claims that neither Mr. Guo, nor Eastern
3 ever identified any actual crime or victim of a crime for
4 Strategic to investigate either in the initial talks or in the
5 short period of time that Strategic performed services for
6 Eastern.

7 The Court cannot grant Eastern's summary judgment
8 motion because the language it focuses on - that the research
9 will be for the purpose of detecting, stopping, and preventing
10 crime or other harm to innocent people - is so broad and
11 general, that it can sweep within it much investigation that
12 had nothing to do with law enforcement or quasi-law enforcement
13 for a crime or civil wrong that has occurred. Moreover, the
14 specific deliverables also are so general, that, while they
15 might include work that would be done by a private investigator
16 of a crime, they also include work that is done by someone not
17 involved in the investigation of the crime or civil wrong.

18 On the other hand, the Court also cannot grant
19 Strategic's summary judgment motion because, at the very least,
20 the language in the contract stating that its purpose was to
21 detect and prevent crime and civil wrongs raises an issue of
22 fact as to whether what Strategic was contracted to do was
23 traditional private investigator activity. That issue will
24 have to await testimony at trial.

25 Second, Eastern also seeks summary judgment on

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1 Strategic's claim that it was fraudulently induced to enter the
2 research agreement by Eastern's oral misrepresentation about
3 the purpose for which Eastern requested research. Strategic
4 claims, and has pointed to the testimony of Mr. Guo, that
5 Eastern represented that it was requesting the research because
6 he, Mr. Guo, opposed the Chinese Communist Party. In fact,
7 Strategic alleges Mr. Guo secretly supports the Chinese
8 Communist Party and wanted the research to assist the Chinese
9 Communist Party.

10 Eastern argues in its summary judgment motion: First,
11 that Strategic's failure to conduct any research on Mr. Guo and
12 its failure to include a representation regarding Mr. Guo's
13 status in the agreement negate any reasonable reliance as a
14 matter of law;

15 Second, there is no scienter because Mr. Guo had no
16 reason to lie. Eastern could have easily found another
17 investigator if Strategic had refused to do the work for
18 Eastern;

19 Third, the statement that Mr. Guo was a dissident and
20 opposed to the Chinese Communist Party, wanted to overthrow the
21 Chinese Communist Party, is not a factual statement capable of
22 being proven true or false.

23 The motion for summary judgment is denied. The record
24 contains evidence that Mr. Guo represented that he was an
25 opponent of the Chinese Communist Party and wanted the research

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1 to overthrow the Chinese Communist Party. It also contains
2 evidence that Strategic relied on references for Mr. Guo and
3 investigated to the extent that it checked with persons who it
4 believed were associated with Mr. Guo to confirm that he was
5 who he represented to be and that he did want to overthrow the
6 Chinese Communist Party.

7 Although the failure to check readily available
8 information or to ask for a representation in the research
9 agreement is evidence with respect to whether there is
10 reasonable reliance. It is not dispositive, as a matter of
11 law, on that issue.

12 There also is evidence of scienter in the form both of
13 evidence that Mr. Guo knew what he would say was false and that
14 he had a particular interest in obtaining the services of
15 Strategic, in part, because he was turned down by another
16 investigator.

17 Finally, Eastern cites no authority, and the Court has
18 found none, that its statement that a person intends to
19 overthrow the Chinese Communist Party is capable of being
20 proven true or false.

21 Third, Strategic cross-moves for summary judgment
22 plaintiff's claims for breach of contract and undue enrichment.
23 It argues that the claims that it breached a research services
24 agreement by failing to return a \$1 million deposit and that it
25 is liable in unjust enrichment for that sum should be

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1 dismissed, and it should be granted summary judgment because
2 the sum of 1 million was paid not by Eastern, but by another
3 entity. It also argues that it should be relieved of any
4 liability by the doctrine of frustration of purpose.

5 First, with respect to restitution and damages, there
6 is evidence of the following on the summary judgment record:
7 To secure Strategic's services under the research agreement,
8 Eastern agreed to pay a \$1 million deposit. The deposit was to
9 be used to pay any monies Eastern owed to Strategic with
10 respect to the final months of contract. The contract also
11 provided that any party might be terminated with 30 days'
12 written notice. It further provided that Eastern could direct
13 other entities to pay the deposit. The deposit was paid by an
14 entity named ACA Capital Group Limited on Eastern's behalf.
15 Eastern agreed to repay ACA the \$1 million and took on a debt
16 obligation to it. ACA had been promised the result of
17 Strategic's work. Eastern did not have access to cash at the
18 time with which it would be able to repay the \$1 million or
19 indeed interest on the loan.

20 When Eastern terminated the contract before having
21 incurred 1 million in services, it demanded that the 1 million
22 be repaid to it, Strategic refused and retained the funds.
23 Strategic argues that to pay the funds to Eastern, when ACA was
24 the entity advancing the funds, and Eastern would have no
25 ability to repay ACA, would confer on Eastern a windfall.

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1 I find that Strategic's argument for summary judgment
2 is meritless. There is enough here for Eastern to proceed to
3 trial and claim relief either on a restitution theory or, as
4 Eastern posits in its opposition, on a damages theory.

5 With respect to restitution, Strategic relies
6 primarily on the restatement of contract Section 370, which
7 states, "A party is entitled to restitution...only to the
8 extent that he has conferred a benefit on the other party by
9 way of part performance or reliance." It argues here the
10 benefit was conferred by ACA and not by Eastern, and Eastern
11 cannot recover restitution.

12 The language of the comment to the restatement and its
13 illustration, and the cases cited by Strategic, do not support
14 its argument. The comment to the restatement goes on to state
15 that, "A party's restitution interest is his interest in having
16 restored to him any benefit that he had conferred on the other
17 party. Restitution is, therefore, available to a party only to
18 the extent that he has conferred a benefit on the other
19 party...The benefit must have been conferred by the party
20 claiming restitution. It is not enough that it was simply
21 derived from the breach."

22 The restatement focuses on the fact that a benefit has
23 been conferred by the nonbreaching party equivalent to that
24 which the nonbreaching party is attempting to have restored in
25 a form of restitution. It does not focus on the form in which

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1 the benefit was conferred. In particular, it does not
2 distinguish, for example, between the circumstances where the
3 nonbreaching party takes on a loan and then having received
4 funds from its creditor, sends those funds to the breaching
5 party, and, on the other hand, the circumstance where the
6 nonbreaching party asks its creditors to send the funds
7 belonging to the debtor directly to the breaching party.
8 Strategic does not dispute that restitution would be
9 appropriate in the first instance, the instance in which the
10 money comes to Strategic through Eastern, but finds its origin
11 in a loan taken out by Eastern.

12 There's no reason in logic or the language of the
13 restatement that Eastern would not be able to obtain
14 restitution in the second instance. Assuming that the funds
15 being transmitted to -- I'm sorry, let me start again.
16 Assuming that the funds being transmitted to Strategic were the
17 property of Eastern, or could be considered to be in
18 constructive possession of Eastern, the return of funds to
19 Eastern simply puts it back in the position where it was before
20 the breach - where it has borrowed and had possession of
21 1 million from ACA or ownership of the 1 million from ACA.

22 The cases and illustrations in the restatement also
23 are not helpful. They focus on the fact that there's been some
24 benefit conferred on the breaching party - if there is no
25 benefit, the form of relief you have is damages.

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1 They also focused on the fact that the benefit that is
2 received is, to some extent, at the expense of the nonbreaching
3 party. If there is a benefit obtained from the breaching
4 party, not by the nonbreaching party or not from the
5 nonbreaching party, in the performance of the contract, but by
6 the defendant in breaching the contract -- in other words, if
7 the defendant obtains a benefit for breaching the contract, but
8 that benefit is not at the expense of the breaching party --
9 such benefit is not recoverable as restitution.

10 In fact, the principal Second Circuit case relied on
11 by Strategic, *Gerosa v. Savasta & Co*, cuts the other way from
12 its argument. It states, in part, that to make out a claim for
13 restitution, a plaintiff must show that the defendant "holds
14 funds or property that in good conscience should belong to the
15 plaintiff." Here, there is sufficient evidence that the
16 1 million paid as a deposit on behalf of Eastern from funds
17 Eastern borrowed from ACA belongs to Eastern and should be
18 returned to Eastern. In fact, there has been a breach.

19 In the alternative, assuming that the \$1 million sent
20 to Strategic did not belong to Eastern, there are genuine
21 issues of fact whether Eastern has reliance damages. Eastern's
22 theory here is that in reliance on Strategic's performance to
23 perform under the contract, Eastern sent the \$1 million it
24 otherwise would have had a right to from ACA to Strategic, and
25 that, as a result, is now out \$1 million that it must repay

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1 ACA.

2 I find persuasive Judge Spatt's decision and analysis
3 in the *Nature's Plus* case, 98 F. Supp 3d 600, holding that
4 under New York law, a debt obligation incurred in reliance upon
5 a contract may be recoverable as reliance damages even if the
6 obligation has not been paid in full or in part. Judge Spatt
7 explained the logic in *Nature's Plus*: "This rule makes sense
8 as a logical matter. Even if a nonbreaching party has not paid
9 a debt taken in reliance upon a contract, it has still incurred
10 a legal obligation to do so. In this respect, the Court does
11 not find that such a rule bestows a double recovery or windfall
12 on the nonbreaching party...the general principle that for
13 purposes of calculating contract damages, the nonbreaching
14 party cannot be placed in a better economic position than it
15 would otherwise have occupied had the breach not occurred is
16 only helpful insofar as it goes. This is because...the
17 nonbreaching party...incurred a legal obligation to repay in
18 reliance upon the contract." That's the end of the quote in
19 *Nature's Plus*.

20 The *Nature's Plus* decision was affirmed by the Second
21 Circuit in a summary order that concluded that the plaintiff
22 was entitled to damages with respect to the debt from the third
23 person paying on its behalf because the factfinder could have
24 concluded that the plaintiff remained obligated to repay the
25 loan. That's 646 F. App'x 25 (2016).

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1 I do not find persuasive, as a matter of law,
2 Strategic's argument that neither the \$1 million, nor the debt
3 Eastern incurred as a result of ACA paying the 1 million on
4 Eastern's behalf can be reliance damages because the debt was
5 incurred on December 29, 2017, while the research agreement was
6 signed on January 6, 2018.

7 The fact, at least on this record, is that Eastern
8 accepted ACA's payment of the 1 million to Strategic as
9 satisfaction of ACA's obligation to lend Eastern the 1 million,
10 and that as a result of ACA paying those funds to Strategic and
11 to Strategic retaining them, Eastern is now out of pocket
12 \$1 million that it could have used to retire the principal
13 amount of the loan and that it owes to ACA. That is sufficient
14 evidence on the damages theory for the case to go forward.

15 Nor is Strategic's argument persuasive at this stage
16 that ACA's payment of the 1 million on Eastern's behalf should
17 be considered to be an investment rather than a legitimate debt
18 as a result of which Eastern itself, as opposed to ACA, would
19 have suffered no damages as a result of Strategic's alleged
20 breach of contract in failing to repay the money.

21 In making this argument, Strategic is essentially
22 asking me to rule that the debt instrument is a sham and
23 conceals the true nature of the economic arrangement. There is
24 evidence to support that proposition. There is evidence that
25 Eastern never had the ability to pay even the interest on the

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1 loan, that ACA would receive the benefit of the research
2 agreement and the work that Strategic was going to do, that
3 Eastern had no real independent existence or substance other
4 than as a Hong Kong bank account, and that the only way Eastern
5 could have repaid ACA was as a result of the success of the
6 venture Strategic had launched.

7 On the other hand, Eastern argues and presents
8 evidence that ACA has since demanded repayment of the loan and
9 that Eastern acknowledges that it remains obligated to repay
10 the loan, and, thus, the substance of the agreement corresponds
11 with its form. That argument clearly presents a substantial
12 issue at trial.

13 I note, however, that the fact that the claim for
14 restitution or, in the alternative for damages, is viable does
15 not mean that even if there is a breach, Eastern will be
16 entitled to the full \$1 million. Under the doctrine of
17 restitution, the \$1 million may be reduced by the reasonable
18 value of the services and goods Strategic conferred on Eastern.

19 Last, Strategic argues that its performance under the
20 contract was excused by virtue of the doctrine of frustration
21 of purpose. Eastern claims in this case that Strategic failed
22 to deliver on its contractual promise to research 15 specified
23 individuals whose names were provided to Strategic by Eastern.

24 Strategic argues the first 15 subjects that Eastern
25 gave it to research had records protecting status, meaning that

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1 the information concerning their status and activity were not
2 accessible to traditional legal means and could not be
3 investigated and that, after being informed of that fact,
4 Eastern failed to give it replacement subjects to research.

5 Eastern has two responses: Number one, even if
6 Strategic could not research the subjects, it, Eastern, has a
7 right to opt not to provide alternative names, but simply to
8 terminate the agreement and that its right to terminate the
9 agreement was not qualified by or conditioned on an obligation
10 to provide alternative names;

11 And, second, that Strategic has not submitted on the
12 summary judgment record any competent admissible evidence in
13 its ability to conduct the investigation.

14 I need not consider the first argument. The second
15 argument clearly presents an issue of fact.

16 So those are my rulings on the outstanding motion for
17 summary judgment.

18 I'll hear from the parties, but I think what I would
19 like to do is, we've got a trial date. The trial date I set as
20 a firm trial date, and I'd like to keep it and just do this as
21 a bench trial. I am open to an application, if the parties
22 think it's more convenient for them and safer for them
23 collectively for the witnesses to do it remotely. Also, I'm
24 happy to do it in part in the courtroom and in part remotely.

25 Also, with respect to the request that I try certain

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1 issues first, that is an option that I have, and I think the
2 most orderly way for me to handle that is to give Eastern an
3 opportunity to file a brief with me asking for severance of
4 certain issues for trial and to give Strategic an opportunity
5 to respond. That way, I can consider the question with some
6 amount of deliberation.

7 But I'll hear from the two of you. Ms. Cline?

8 MS. CLINE: Thank you, your Honor.

9 Yes, from Eastern's perspective, we are ready to
10 proceed either in person or via Zoom. It's safe to say that
11 Mr. Greim will disagree with that. And the opportunity to
12 brief on the application request sounds good.

13 I guess we also, just as a matter of housekeeping,
14 might need to reset a date for us to submit additional
15 deliverables that go with the pretrial memo that sort of need
16 to pivot and turn those into nonjury trial deliverables as
17 opposed to jury trial deliverables. So I guess the Court can
18 give us some guidance.

19 The parties are teed up to submit our pretrial memo
20 and all the exhibits today, but I think we want to excise from
21 that all of the jury-related issues. So I guess if the Court
22 could give us some guidance on whether we should go ahead with
23 that or whether we should regroup in light of today's rulings
24 and get an extension on the dates and the pretrial memo,
25 whatever the Court would like to do is okay with us.

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1 THE COURT: Mr. Greim?

2 MR. GREIM: Your Honor, from Strategic's business
3 perspective, the concern that prompted us to reach out to you
4 the Friday before last is still there. The problem is not, and
5 really never was, with a jury trial, per se; the problem has
6 been that we have to go and isolate in New York for 14 days
7 before whatever our trial date is. You might recall, I
8 mentioned the concern trying to watch and see which states
9 appear on the New York quarantine list.

10 I will say, fortunately, Virginia is now off, and so
11 French Wallop is no longer -- as of today, she could come to
12 New York City tomorrow, and there wouldn't be a problem, but I
13 could not. I would still have to move to New York two weeks in
14 advance and then self-isolate for the 14 days before the trial.
15 And the concern we raise there was, again, not dependent on
16 there being a jury trial. Perhaps not having a jury trial
17 means that the final part of our -- what may be a rather
18 expensive stay in New York may be a day or two less because it
19 will just move more quickly, but there is still the two weeks
20 of having to live there in isolation.

21 So, that's a hardship. If that went away, there would
22 be no issue whatsoever. I mean, everybody's available, and so
23 I understand that a response to that would be let's do this by
24 Zoom or do maybe parts of it by Zoom. The problem we have
25 there is the witnesses that will be important, there are about

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1 probably four or five witnesses that are really important to
2 hear from in person. We can check off several of those --
3 well, actually, every witness would be available in New York.
4 The problem is, your Honor, that, I mean, having taken the
5 depositions and defended the depositions of each of those
6 people, they've all been deposed, a few of them require
7 translators, and it makes things difficult. I could not
8 imagine trying to cross-examine these folks using a translator
9 and also doing it by Zoom. I just -- on the one hand, it will
10 be helpful to have the Court there in some ways, and I'll say
11 no more than that, but, on the other hand, it just adds another
12 layer of complication.

13 And so there's much we could do by Zoom, but I think
14 there are about four or five witnesses -- basically,
15 Mr. Waller, Ms. Wallop, Ms. Wong, Mr. Guo, and Mr. Han
16 Chunguang -- who really I think the Court should see in person
17 and the person asking the questions ought to be there, even if
18 distanced within the courtroom, but they ought to be there with
19 that witness and whatever translator is being used.

20 THE COURT: I'm sorry. Which witnesses who you intend
21 to call need translators?

22 MR. GREIM: Mr. Guo and Mr. Chunguang.

23 One issue -- it has been helpful, your Honor. Thank
24 you for the summary judgment decision. It's apparent that one
25 thing we're going to get into is the ACA-Eastern profit

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1 relationship, and Han Chunguang is sort of one of the key
2 witnesses on that question. He's the one who allegedly signed
3 the loan document, and unless we can track down Mr. William Je,
4 he will be the only witness we will be able to hear from on
5 that, but he also requires a translator.

6 THE COURT: Ms. Cline, tell me what your position is.
7 I'd like to give you a trial; I'd like to give you a trial
8 quickly. I am concerned that there's not consent on both
9 sides.

10 I'm also, frankly, concerned, Mr. Greim, that by --
11 your arguments are ones that might make it difficult for me to
12 give Eastern a trial anytime soon. Actually, maybe I'll direct
13 the question to you.

14 MR. GREIM: Sure.

15 THE COURT: Because I do have an option of going
16 forward and saying, listen, quarantine, and I don't have any
17 certainty as to when, nor do you, as to when travel
18 restrictions will be lifted. The prognosis that we have is
19 that the fall and the winter may be worse than what has been.
20 You're the defendant in this case, the plaintiff wants to
21 prosecute the case, and why shouldn't I put you to the choice
22 of either coming here and doing it in court with Mr. Guo or
23 doing it remotely? People have done cross-examinations by
24 Skype remotely.

25 MR. GREIM: Your Honor, I'm afraid -- I understand it.

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1 I don't like the fact that we're in this unique position here,
2 but we are a counterclaim -- I think our rights are equal here
3 to Eastern Profit's. I know they're the plaintiff. If they
4 want to push ahead, I mean, just to be clear, we do, too. It's
5 the quarantine is the problem. So I feel like I've got a child
6 reading the Odyssey right now, and I feel like we've got Scylla
7 and Charybdis on either side of us here, with, one, ineffective
8 examination, and I think I've got a duty to my client not to --
9 we've specifically discussed this issue about trying to do
10 things through the computer or on Zoom, given the experience
11 everyone had in the depositions, and I don't think I can do an
12 effective job representing my client that way.

13 At the same time, it is an extreme hardship, and it
14 will impact our ability to prepare if we are in isolation for
15 those 14 days before the trial. And I am bitterly -- I don't
16 know, I regret the fact that we are the ones -- it only impacts
17 us, and so we find ourselves in the position of having to raise
18 this to the Court, and that we can't do it together, because I
19 think our opposing counsel don't have the same quarantine
20 issues.

21 But I can't let the issue of the quarantine affect our
22 representation of the client. I can't let it affect their
23 substantive rights here. I don't think it's fair for us to do
24 so. I recognize the power of the Court to control the case,
25 and the docket, and all those things, I recognize everyone's

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1 desire to get this case moving, but it can't come at the
2 expense of effective representation and advocacy, and that's
3 why I have to do this, your Honor. I have to register this
4 objection. I hate the idea that we would have to wait longer,
5 but I think we'd have to wait until the restrictions are
6 lifted, and then we can all come and get it done.

7 THE COURT: Here's what I think I'm going to do:
8 Ms. Cline, I'm not going to force you to answer on the spot.
9 You're going to be briefing one issue in front of me, which is
10 the issue of severance. What I'd like to do is I'm going to
11 give you all a little bit more time on the pretrial order, a
12 day or two, just to reflect that this is going to proceed as a
13 bench trial. I'm going to keep the date you've got for the
14 trial for now.

15 Ms. Cline, you're going to brief the issues severance
16 and whether I've got the power, and should exercise it, to have
17 this case go forward either remotely or if you want to make the
18 argument in person, although I don't find that argument all
19 that attractive, but you can convince me.

20 And, Mr. Greim, you'll respond to that. I think
21 that's the most orderly way to handle it.

22 Does that make sense to you, Ms. Cline?

23 MS. CLINE: It does.

24 THE COURT: How much time do you think you'll need to
25 redo the papers to strip out the jury stuff?

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1 MS. CLINE: So, your Honor, from our perspective, the
2 stripping out isn't the problem. It's -- I think the one
3 undertaking that we've got to think about of it is your
4 procedures require findings and conclusions be submitted with
5 the pretrial for a bench trial, and we haven't done that yet.
6 So I think even today, the parties could probably pivot and
7 submit the rest of the pretrial motion, we just need a little
8 more time on the findings and conclusions.

9 THE COURT: Does October 15th give you enough -- I'm
10 sorry, October 16th give you enough time?

11 MS. CLINE: Yes, for us, your Honor.

12 THE COURT: And, Mr. Greim, does that give you enough
13 time?

14 MR. GREIM: Yes, it does, your Honor.

15 THE COURT: Okay.

16 So I am going to amend my order to make a joint
17 pretrial order due October 16th. It will also reflect that on
18 both sides -- I want to confirm this. Ms. Cline, you are
19 waiving the right to a jury trial?

20 MS. CLINE: That's correct, we are.

21 THE COURT: And, Mr. Greim, you're also waiving the
22 right to a jury trial?

23 MR. GREIM: We are, your Honor.

24 THE COURT: Then with respect to the briefing of
25 severance and whether I can try this case remotely or try it in

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1 person, Ms. Cline, how much time do you want for your papers
2 with respect to that?

3 MS. CLINE: Oh, how about 48 hours?

4 THE COURT: So that gives you October 7 at 5:00 p.m.

5 And, Mr. Greim, you'll respond on October 9th at
6 5:00 p.m.

7 MR. GREIM: Yes, your Honor, that works.

8 THE COURT: Good.

9 Is there anything else that would be useful to discuss
10 right now?

11 MS. CLINE: Not from our perspective. Thank you, your
12 Honor.

13 THE COURT: Mr. Greim?

14 MR. GREIM: I don't think so, your Honor.

15 Just to lay it out clearly, I think if we do have to
16 go forward on November 2nd, and we make this filing on the 9th,
17 I've lost track of my dates, but I think -- I believe it would
18 be the following week that we would need to move out there, but
19 we'll be prepared to do it, but we're going to beg you not to
20 do it.

21 THE COURT: Actually, let me ask the question. My
22 calendar is open enough. Ms. Cline, if I move the trial to
23 November 9th, would that work for you?

24 MS. CLINE: I'm just checking. One second, please.

25 Yes, I think we can make that work.

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1 Mr. Chuff, is that okay with you?

2 MR. CHUFF: Yes, that's fine with me.

3 THE COURT: And, Mr. Greim, I know that you are not
4 going to say it works for you in terms of coming to New York,
5 but do you have any immovable trial obstacles or other things
6 that will conflict with November 9th?

7 MR. GREIM: No, your Honor. We've kind of been
8 keeping the fall open for just this matter, so we are good that
9 next week if we had to go.

10 THE COURT: Okay. I'll adjourn the trial to
11 November 9th. It also, obviously, takes care of another issue,
12 which is that I had not focused on the fact that I scheduled
13 the first day of the trial for the day before Election Day. So
14 that will ensure that at least what we call Election Day is
15 over.

16 All right. And I will undoubtedly have a conference
17 after I receive the papers from you all, but I want to look at
18 the papers first before I decide how quickly I want to talk to
19 you.

20 All right. Ms. Cline, anything else?

21 MS. CLINE: Nothing further. Thank you.

22 THE COURT: Mr. Greim?

23 MR. GREIM: Nothing more, your Honor.

24 THE COURT: Okay. Thank you, all. Have a good
25 afternoon, stay safe, and stay healthy. And, Mr. Greim, I hope

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1 for all parties' sakes, that the restrictions are lifted.

2 MR. GREIM: Thank you, your Honor. Thank you very
3 much.

4 THE COURT: Okay. Thank you. Bye-bye.

5 * * *